# You'll be in good company!

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I.T.Doctors

Kerr-McGee

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PHH

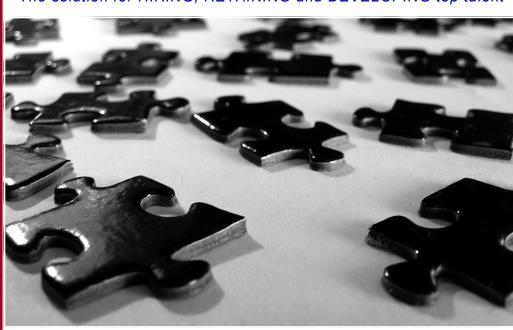
Plumber's Success Interna RedSalsa Technologies

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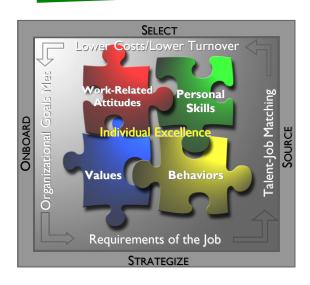
# The Fit Series™

The solution for HIRING, RETAINING and DEVELOPING top talent



Identify, hire and retain "A" players







## THE NIELSON GROUP

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### The solution for HIRING, RETAINING and DEVELOPING top talent

he Fit Series<sup>TM</sup> is the perfect solution to reduce turnover, increase development and create high performance in your organization! The Fit Series is designed to meet the needs and budgets for positions paying under \$20 per hour up to six figure compensation.

#### Is The Fit Series For You?

- ♦ Would you like to employ talented and motivated people that enjoy coming to work?
- Would you like to reduce turnover and increase productivity?
- Do you wish there was a system that could determine which applicants carry the right attitude, motivation and skill to succeed in your business?

If you said YES, YES, YES, then read on!

#### **Here Are The Facts**

- ♦ 35% of hourly workers say they plan to shop for a new job this year and 55% of professional and managerial staff are dissatisfied and would consider changing jobs.
- ♦ 38% of hiring managers report having difficulty finding good candidates today
- ♦ There are only 44 million members of Generation X and Y (ages 13 to 31) compared to 78 million Baby Boomers

#### What Does This Mean For Employers?

The truth is that there will soon be a shortage of workers, let alone qualified ones. This will result in more job options for your employees. As the competition for the same workers escalates, preventing turnover will become your biggest priority.

#### **How Does The Fit Series Prevent Turnover?**

The Fit Series was designed by combining specifically selected, valid assessments that have proven to be effective in

the marketplace for measuring job-related talent.

Unlike similar products, the Fit Series starts by benchmarking the job. This allows you to determine exactly what the job calls for. The next step is to match the applicants' talents to those of the job. Candidates with matching talents will consistently become top performers that enjoy their work.

#### What Does The Fit Series Look At?

**Values.** Your values identify what motivates you. In order to be successful and energized on the job, it is important that your underlying values are satisfied through the nature of your work. When they are, you feel personally rewarded by your work.

**Behaviors.** When your job requires the use of your top behavioral traits, your potential for success increases, as do your levels of personal and professional satisfaction.

**Soft Skills.** Those personal soft skills or attributes that have been developed and will be used to succeed in the job. If the job requires those skills, you'll accomplish much more. [provided in the TriMetrix Talent Report only]

**Task Types.** There are three main task types that we look at (Routine, Trouble-shooting, and Project) for hourly employees. Matching the tasks that motivate the person to the types of tasks in the job results in highly productive and happy employees. [provided in the TTI Fit only]

# **Start Today!**



Starting today, only hire people who are an exact match to the responsibilities of the job. With the right fit of people, you are guaranteed to lower turnover and increase productivity.

Stop the guessing game and focus on quality applicants today!

Focus Area	Orion Opinion Survey	TTI Fit	TTI TriMetrix Talent	Sales Strategy Index
Hourly Fit Series™	X	X		
Sales Fit Series™	X		X	X
Professional Fit Series™	X		X	
Management Fit Series™	X		X	